## Consolidated Financial Results for FY2008 first quarter

(January 1 through March 31, 2008)

1. Financial results for the three months ended March 31, 2008 (Jan. 1 through Mar. 31, 2008)
(1) Consolidated operating results

$\left.$|  | For the three months <br> ended |
| :--- | ---: | ---: | ---: | ---: | ---: |
| March 31, 2008 |  |$\quad$| For the three months |
| :---: |
| ended |
| March 31, 2007 |$\quad$| (Reference) |
| :---: |
| For the year ended |
| December 31, 2007 | \right\rvert\,

(Note) With respect to net sales, operating income, ordinary income and net income, percentage figures show \% change from the previous year's corresponding period.
(2)Consolidated financial position

|  | For the three months <br> ended <br> March 31, 2008 | For the three months <br> ended <br> March 31, 2007 | (Reference) <br> For the year ended <br> December 31, 2007 |
| :--- | ---: | ---: | ---: |
| Total assets (Millions of yen) | $2,014,007$ | $2,207,189$ | $2,108,089$ |
| Total net assets (Millions of yen) | 967,442 | $1,019,160$ | $1,027,341$ |
| Equity ratio (\%) | 44.9 | 42.6 | 45.3 |
| Net assets per share (Yen) | 774.57 | 801.81 | 813.28 |

(3)Consolidated cash flows
(Unit: millions of yen)

|  | For the three months <br> ended <br> March 31, 2008 | For the three months <br> ended <br> March 31, 2007 | (Reference) <br> For the year ended <br> December 31, 2007 |
| :--- | :---: | :---: | :---: |
| Cash flows from operating activities | 27,918 | 36,281 | 245,748 |
| Cash flows from investing activities | $(63,744)$ | $(53,459)$ | $(209,819)$ |
| Cash flows from financing activities | 31,894 | 25,638 | $(36,082)$ |
| Cash and cash equivalents at the end of period | 43,608 | 60,366 | 52,275 |

2. Dividend
(Unit: yen)

| Dividend per share | FY2008 <br> (ending Dec. 31, 2008) | FY2007 <br> (ended Dec. 31, 2007) |
| :--- | :---: | :---: |
|  | Forecast |  |
| Interim | 12.00 | 10.00 |
| Year-end | 12.00 | 10.00 |
| Full-year | 24.00 | 20.00 |

(Note) Interim dividend and year-end dividend for fiscal 2007 each include a commemorative dividend of 2.00 yen per share.
3. Outlook for FY2008, the fiscal year ending December 31, 2008 (Jan. 1 through Dec. 31, 2008)

|  | First half |  | Full year |  |
| :--- | ---: | ---: | ---: | ---: |
|  | Millions of yen | $\%$ | Millions of yen | $\%$ |
| Net sales | 780,000 | $(3.2)$ | $1,600,000$ | $(4.8)$ |
| Operating income | 96,000 | 6.4 | 200,000 | 1.3 |
| Ordinary income | 91,000 | $(4.0)$ | 190,000 | 1.1 |
| Net income | 47,000 | $(11.1)$ | 100,000 | 43.6 |
| Net income per share (Yen) | 40.24 | - | 85.61 | - |

(Note)

1. With respect to net sales, operating income, ordinary income and net income, percentage figures show \% change from the previous year's corresponding period.
2. The figures above remain unchanged from the FY2008 outlook that had been announced on February 5, 2008.
3. The above-mentioned outlook reflects management's judgment on the basis of currently available information, as such, contain risks and uncertainties. Actual results may be different from the outlook.

## Operating Results and Financial Conditions

## 1. Consolidated Operating Results

## (1) Business review of the first quarter of 2008

During the first quarter of fiscal 2008 (January 1 through March 31, 2008), prices of raw materials and fuels such as oil continued to rise worldwide. In Japan, the economy remained steady thanks to factors such as strong capital expenditure and consumer spending, despite concern over slow economic growth amid falling profitability of exports due to the strong yen. In other Asian countries, China sustained a high economic growth backed by robust investments, and ASEAN countries achieved moderate economic growth. In Europe, the economy continued to be steady in Eastern Europe, including Russia, while the economy slowed down gradually in Western Europe influenced by confusion in financial markets and fear of inflation. In the U.S., a sluggish housing market and declined employment weighed down capital investment and consumer spending, highlighting a deteriorating economy.

As for the target markets of the AGC Group, the market for glass substrates for flat panel displays (FPDs), particularly glass substrates for TFT LCDs, continued to be strong. Flat glass market remained sluggish in Japan and North America, and weakened in Europe. The market for chemical products were steady.

Under such market circumstances, the Group posted net sales of 377.5 billion yen for the first quarter under review, down 12.5 billion yen or $3.2 \%$ from a year earlier; operating income of 54.0 billion yen, up 10.6 billion yen or $24.3 \%$, and ordinary income of 37.6 billion yen, down 3.7 billion yen or $9.0 \%$. Net income decreased 1.3 billion yen or $4.4 \%$, year-on-year, to 28.2 billion yen.

## (2) Overview of the first quarter of 2008 by business segment

## - Glass operations

Sales in the flat glass business decreased from the same period of the preceding year. Demand remained strong in fast-growing markets such as Russia, while prices fell in Western Europe as the tight supply-demand situation slackened. In North America, demand continued to weaken. Accordingly, the Group decided to stop some operations of glass production facilities and withdraw from the unprofitable glass fabrication business in North America. In Japan, shipments decreased, affected by weak demand as well as accelerated regular repairs at the Kashima Plant. Price hikes in raw materials and fuels affected operations in all regions.

In the automotive glass business, sales decreased slightly from the previous year due to a decline in auto production in North America, despite a steady rise in global auto production.

Sales of other glass products dropped from the previous year because the Group fully withdrew from the fiberglass business at the end of October 2007.

As a result, net sales from the Glass operations for the first quarter under review decreased 16.5 billion yen or $7.8 \%$, year-on-year, to 194.6 billion yen, and operating income decreased 7.5 billion yen or $47.3 \%$ to 8.3 billion yen.

## - Electronics and Display operations

In the display business, overall sales increased from the previous year. Although shipments of CRT glass sagged due to the demand shift to FPDs, shipments of glass substrates for TFT LCDs and glass substrates for PDPs continued to be strong.

With respect to the electronics materials business, overall sales decreased from the preceding year, hurt by slowed shipments of some display materials, despite continued steady shipments of semiconductor process materials and photonics components. This decrease is also attributable to the Group's withdrawal from the business of smalland medium-sized display panels.

As a result, net sales from the Electronics and Display operations for the first quarter under review increased 3.4 billion yen or $3.5 \%$, year-on-year, to 101.3 billion yen, and operating income increased 19.9 billion yen or $88.6 \%$ to 42.4 billion yen.

## - Chemicals operations

As for the chlor-alkali \& urethane business, sales of caustic soda and vinyl chloride-related products continued to be steady.

In the fluorochemicals \& specialty chemicals business, shipments of fluorinated resins for coating, water and oil repellents, and fluorinated resins remained robust.

For both businesses, price revisions were made in response to price hikes of raw materials and fuels, but such revisions failed to fully offset the cost increase.

As a result, net sales from the Chemicals operations for the first quarter under review increased 0.9 billion yen or $1.2 \%$, year-on-year, to 77.1 billion yen, and operating income decreased 1.7 billion yen or $38.4 \%$ to 2.7 billion yen.

## - Other operations

In the ceramics business, earnings remained steady thanks to strong domestic demand both in the glass engineering sector and the environmental energy sector.

As a result, net sales from Other operations for the first quarter under review increased 1.1 billion yen or $5.9 \%$, year-on-year, to 19.6 billion yen, while operating income stood at 0.7 billion yen, relatively flat compared with the corresponding period of the previous year.

Main businesses by segment are as follows:

| Segment |  | Main business |
| :---: | :---: | :---: |
| Glass operations | Flat glass business | Flat glass for construction |
|  | Automotive glass business | Automotive glass |
|  | Other glass business | Lighting lamp glass products, Industrial glass products |
| Electronics \& Display operations | Display business | Glass substrates for FPDs (TFT LCDs, PDPs, etc.) CRT glass |
|  | Electronics materials business | Semiconductor process materials, display materials, photonics components, etc. |
| Chemicals operations | Chlor-alkali \& urethane business | Caustic soda, vinyl chloride monomers, etc. Urethane-related products |
|  | Fluorochemicals \& specialty chemicals business | Fluorinated resins, water and oil repellents, fluorinated resins for coating, fluorinated elastomers, etc. <br> Battery materials, crystal liquid materials, and iodine-related materials |
| Other operations |  | Ceramics-related products <br> Logistics and financial services |

## 2. Financial Conditions

## - Total assets

Total assets as of the end of the period under review were $2,014.0$ billion yen, down 94.1 billion yen from the previous year. This is mainly attributable to a decrease in the yen translated amount of assets held by the Company's foreign subsidiaries, as a result of stronger yen, in spite of the increase of property, plant and equipment, resulting from proactive capital investments in manufacturing and processing facilities for FPD glass substrates and flat glass in Europe.

## - Total liabilities

The total liabilities as of the end of the period under review recorded $1,046.6$ billion yen, a decrease of 34.2 billion yen from fiscal 2007. This is mainly attributable to a decrease in the yen translated amount of liabilities held by the Company's foreign subsidiaries, as a result of stronger yen.

## - Total net assets

The total net assets as of the end of the period under review were 967.4 billion yen, a decrease of 59.9 billion yen from the preceding year, mainly because the Foreign currency translation adjustments decreased, as a result of stronger yen.

Consolidated Balance Sheets


## Consolidated Statements of Income

|  |  |  | (Unit: millions of yen) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | For the three months ended Mar. 31, 2007 (Jan. 1 through Mar. 31, 2007) | For the three months ended Mar. 31, 2008 (Jan. 1 through Mar. 31, 2008) | Change |  |  |
| Net sales | 389,977 | 377,468 | $(12,508)$ | $\begin{aligned} & \hline(\%) \\ & (3.2) \end{aligned}$ | 1,681,238 |
| Cost of sales | 279,158 | 258,756 | $(20,401)$ | (7.3) | 1,199,912 |
| Selling, general and administrative expenses | 67,357 | 64,675 | $(2,681)$ | (4.0) | 283,874 |
| Operating income | 43,461 | 54,035 | 10,574 | 24.3 | 197,452 |
| Other income | 5,109 | 4,186 | (923) | (18.1) | 19,705 |
| Interest and dividend income | 929 | 1,378 | 449 | 48.3 | 7,468 |
| Equity in earnings of unconsolidated subsidiaries and affiliates | 1,735 | 914 | (820) | (47.3) | 3,869 |
| Others | 2,445 | 1,892 | (552) | (22.6) | 8,367 |
| Other expenses | 7,270 | 20,633 | 13,363 | 183.8 | 29,279 |
| Interest expenses | 4,173 | 3,574 | (599) | (14.4) | 17,313 |
| Others | 3,096 | 17,058 | 13,962 | 451.0 | 11,965 |
| Ordinary income | 41,301 | 37,589 | $(3,711)$ | (9.0) | 187,878 |
| Extraordinary gains | 8,771 | 5,582 | $(3,189)$ | (36.4) | 27,230 |
| Extraordinary losses | 6,240 | 2,215 | $(4,024)$ | (64.5) | 112,881 |
| Income before income taxes and minority interests | 43,831 | 40,955 | $(2,876)$ | (6.6) | 102,227 |
| Income taxes | 13,599 | 10,610 | $(2,988)$ | (22.0) | 30,132 |
| Minority interest in earnings of consolidated subsidiaries | 784 | 2,186 | 1,401 | 178.7 | 2,460 |
| Net income | 29,448 | 28,158 | $(1,289)$ | (4.4) | 69,634 |
|  |  |  |  |  |  |

## Consolidated Statements of Cash Flows

|  |  |  | (Unit: millions of yen) |
| :---: | :---: | :---: | :---: |
|  | For the three months ended Mar. 31, 2007 <br> (January 1 through <br> March 31, 2007) | For the three months ended Mar. 31, 2008 <br> (January 1 through <br> March 31, 2008) | For the year ended Dec. 31, 2007 <br> (January 1 through December 31, 2007) |
| Cash flows from operating activities <br> Income before income taxes and minority interests <br> Depreciation and amortization of goodwill <br> Impairment loss on long-lived assets <br> Equity in earnings of unconsolidated subsidiaries and affiliates <br> (Increase) decrease in receivables (Increase) decrease in inventories Increase (decrease) in payables Others | $\begin{array}{r} 43,831 \\ 30,890 \\ - \\ (1,735) \\ (3,649) \\ (15,599) \\ (10,610) \\ (327) \end{array}$ | $\begin{array}{r} 40,955 \\ 31,962 \\ - \\ (914) \\ (2,635) \\ (9,605) \\ (8,155) \\ 301 \end{array}$ | $\begin{array}{r} 102,227 \\ 137,050 \\ 19,055 \\ (3,869) \\ (22,192) \\ (2,363) \\ 18,526 \\ 14,157 \end{array}$ |
| Subtotal <br> Interest received/paid and dividends received Income taxes paid | $\begin{aligned} & \hline 42,801 \\ & (2,763) \\ & (3,757) \\ & \hline \end{aligned}$ | $\begin{array}{r} \hline 51,907 \\ (1,801) \\ (22,187) \\ \hline \end{array}$ | $\begin{array}{r} \hline 262,591 \\ (9,565) \\ (7,278) \\ \hline \end{array}$ |
| Net cash provided by operating activities <br> Cash flows from investing activities <br> Purchases of property, plant and equipment <br> Proceeds from sale of property, plant and equipment Purchase of investments in securities, unconsolidated subsidiaries and affiliates <br> Proceeds from sale and redemption of investments in securities, unconsolidated subsidiaries and affiliates Others | $\begin{array}{r} \hline 36,281 \\ (64,873) \\ 6,778 \\ (278) \\ 2,745 \\ 2,168 \\ \hline \end{array}$ | $\begin{gathered} \hline 27,918 \\ \\ (67,327) \\ 6,938 \\ (1,743) \\ 714 \\ (2,326) \\ \hline \end{gathered}$ | $\begin{array}{r} \hline 245,748 \\ \\ (245,191) \\ 28,918 \\ (5,366) \\ 2,945 \\ 8,874 \\ \hline \end{array}$ |
| Net cash used in investing activities <br> Cash flows from financing activities <br> Increase in bank loans, bonds and CP <br> Dividends paid <br> Others | $\begin{array}{r} \hline(53,459) \\ \\ 35,736 \\ (10,106) \\ 8 \\ \hline \end{array}$ | $\begin{array}{r} \hline(63,744) \\ \\ 51,039 \\ (12,497) \\ (6,647) \\ \hline \end{array}$ | $\begin{array}{r} \hline(209,819) \\ \\ (12,833) \\ (23,387) \\ 138 \\ \hline \end{array}$ |
| Net cash provided by financing activities <br> Effect of exchange rate changes on cash and cash equivalents | $25,638$ (302) | $31,894$ $(4,136)$ | $\begin{array}{r} (36,082) \\ 269 \end{array}$ |
| Changes in cash and cash equivalents <br> Cash and cash equivalents at beginning of period Cash and cash equivalents held by newly consolidated subsidiaries net of those held by deconsolidated subsidiaries <br> Cash and cash equivalents at end of period | $\begin{array}{r} 8,157 \\ 52,627 \\ (417) \\ 60,366 \end{array}$ | $\begin{array}{r} (8,068) \\ 52,275 \\ (598) \\ 43,608 \end{array}$ | $\begin{array}{r} 114 \\ 52,627 \\ (466) \\ 52,275 \\ \hline \end{array}$ |
|  |  |  |  |

## Segment Information

## 1. Business Segment

For the three months ended March 31, 2007 (January 1 through March 31, 2007)
(Unit: millions of yen)

|  | Glass$\quad$Electronics <br> and <br> Display | Chemicals | Other | Total | Corporate or <br> elimination | Consolidated <br> total |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Sales to customers | 210,002 | 97,318 | 75,309 | 7,346 | 389,977 | - | 389,977 |
| Inter-segment sales/transfers | 1,036 | 529 | 860 | 11,187 | 13,613 | $(13,613)$ | - |
| Total sales | 211,038 | 97,848 | 76,170 | 18,533 | 403,590 | $(13,613)$ | 389,977 |
| Operating expenses | 195,276 | 75,377 | 71,859 | 17,793 | 360,307 | $(13,791)$ | 346,515 |
| Operating income | 15,762 | 22,471 | 4,310 | 739 | 43,283 | 177 | 43,461 |

For the three months ended March 31, 2008 (January 1 through March 31, 2008)
(Unit: millions of yen)

|  | Glass | Electronics <br> and <br> Display | Chemicals | Other | Total | Corporate or <br> elimination | Consolidated <br> total |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Sales to customers | 194,130 | 100,236 | 76,283 | 6,818 | 377,468 | - | 377,468 |
| Inter-segment sales/transfers | 444 | 1,017 | 827 | 12,809 | 15,099 | $(15,099)$ | - |
| Total sales | 194,575 | 101,253 | 77,110 | 19,627 | 392,567 | $(15,099)$ | 377,468 |
| Operating expenses | 186,274 | 58,879 | 74,455 | 18,918 | 338,528 | $(15,095)$ | 323,432 |
| Operating income | 8,300 | 42,374 | 2,655 | 709 | 54,039 | $(3)$ | 54,035 |

FY2007 (January 1 to December 31, 2007)

|  | Glass | Electronics <br> and <br> Display | Chemicals | Other | Total | Corporate or <br> elimination | Consolidated <br> total |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Sales to customers | 861,348 | 463,690 | 315,601 | 40,598 | $1,681,238$ | - | $1,681,238$ |
| Inter-segment sales/transfers | 4,683 | 1,474 | 3,757 | 47,027 | 56,943 | $(56,943)$ | - |
| Total sales | 866,031 | 465,164 | 319,359 | 87,625 | $1,738,181$ | $(56,943)$ | $1,681,238$ |
| Operating expenses | 802,367 | 347,002 | 306,909 | 84,437 | $1,540,717$ | $(56,930)$ | $1,483,786$ |
| Operating income | 63,663 | 118,162 | 12,449 | 3,188 | 197,464 | $(12)$ | 197,452 |

## 2. Geographic Segment

For the three months ended March 31, 2007 (January 1 through March 31, 2007)
(Unit: millions of yen)

|  | Japan | Asia | The <br> Americas | Europe | Total | Corporate or <br> elimination | Consolidated <br> total |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Sales to customers | 160,784 | 83,973 | 46,137 | 99,080 | 389,977 | - | 389,977 |
| Inter-segment sales/transfers | 45,406 | 16,236 | 2,150 | 710 | 64,504 | $(64,504)$ | - |
| Total sales | 206,191 | 100,209 | 48,288 | 99,790 | 454,481 | $(64,504)$ | 389,977 |
| Operating expenses | 183,459 | 90,934 | 49,795 | 86,524 | 410,714 | $(64,198)$ | 346,515 |
| Operating income (loss) | 22,732 | 9,275 | $(1,507)$ | 13,265 | 43,767 | $(305)$ | 43,461 |

For the three months ended March 31, 2008 (January 1 through March 31, 2008)
(Unit: millions of yen)

|  | Japan | Asia | The <br> Americas | Europe | Total | Corporate or <br> elimination | Consolidated <br> total |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Sales to customers | 158,620 | 93,913 | 32,840 | 92,093 | 377,468 | - | 377,468 |
| Inter-segment sales/transfers | 42,526 | 19,332 | 3,075 | 971 | 65,905 | $(65,905)$ | - |
| Total sales | 201,146 | 113,246 | 35,916 | 93,064 | 443,374 | $(65,905)$ | 377,468 |
| Operating expenses | 175,418 | 92,499 | 37,253 | 83,713 | 388,884 | $(65,451)$ | 323,432 |
| Operating income (loss) | 25,727 | 20,746 | $(1,336)$ | 9,351 | 54,489 | $(453)$ | 54,035 |

FY2007 (January 1 to December 31, 2007)

| (Unit: millions of yen) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Japan | Asia | The Americas | Europe | Total | Corporate or elimination | Consolidated total |
| Sales to customers | 689,832 | 385,708 | 182,727 | 422,970 | 1,681,238 | - | 1,681,238 |
| Inter-segment sales/transfers | 211,121 | 83,453 | 9,125 | 7,376 | 311,077 | $(311,077)$ | - |
| Total sales | 900,953 | 469,162 | 191,852 | 430,347 | 1,992,315 | $(311,077)$ | 1,681,238 |
| Operating expenses | 805,211 | 409,684 | 199,719 | 371,746 | 1,786,362 | $(302,576)$ | 1,483,786 |
| Operating income (loss) | 95,742 | 59,477 | $(7,866)$ | 58,600 | 205,953 | $(8,501)$ | 197,452 |

## Supplementary Information

1. Operating results
(Unit: billions of yen)

|  | For the 3 months ended <br> March 31, 2007 | For the 3 months ended <br> March 31, 2008 | FY2007 |
| :--- | :---: | :---: | ---: |
| Net sales | 390.0 | 377.5 | $1,681.2$ |
| Operating income | 43.5 | 54.0 | 197.5 |
| Ordinary income | 41.3 | 37.6 | 187.9 |
| Net income | 29.4 | 28.2 | 69.6 |
| Net income per share (yen) | 25.11 | 24.06 | 59.35 |

## 2. Major items

(Unit: billions of yen)

|  | For the 3 months ended <br> March 31, 2007 | For the 3 months ended <br> March 31, 2008 | FY2007 |
| :--- | :---: | :---: | :---: |
| Capital expenditures | 63.7 | 60.3 | 231.1 |
| Depreciation and amortization | 30.3 | 31.5 | 134.7 |
| Interest expenses \& dividend income | $(3.8)$ | $(2.3)$ | $(11.0)$ |


|  | As of Mar. 31, 2007 | As of Mar. 31, 2008 | FY 2007 |
| :--- | :---: | :---: | :---: |
| Interest-bearing debts | 611.0 | 562.3 | 531.2 |
| Total net assets | $1,019.2$ | 967.4 | $1,027.3$ |
| D/E ratio | 0.60 | 0.58 | 0.52 |

## 3. Outlook for FY 2008 operating results

(The figures below remain unchanged from the FY2008 outlook that had been announced on February 5, 2008.)

|  | First half of FY2008 | FY2008 |
| :--- | :---: | :---: |
| Net sales | 780.0 | $1,600.0$ |
| Operating income | 96.0 | 200.0 |
| Ordinary income | 91.0 | 190.0 |
| Net income | 47.0 | 100.0 |
| Capital expenditures | - | 240.0 |
| Depreciation and amortization | - | 145.0 |
| Research and development costs | - | 40.0 |

## 4. Outlook for FY 2008 operating results by business segment

(The figures below remain unchanged from the FY2008 outlook that had been announced on February 5, 2008.) (Unit: billions of yen)

|  | Net sales | Operating income |
| :--- | ---: | ---: |
| Glass | 810.0 | 50.0 |
| Electronics and Display | 440.0 | 137.0 |
| Chemicals | 330.0 | 10.0 |
| Other | 80.0 | 3.0 |
| Corporate or elimination | $(60.0)$ | 0 |
| Consolidated total | $1,600.0$ | 200.0 |

## 5. Exchange rates

|  | For the 3 months ended <br> March 31, 2007 |  | For the 3 months ended <br> March 31, 2008 |  | FY 2007 |  | FY 2008 |
| :--- | ---: | ---: | ---: | ---: | ---: | :---: | :---: |
|  | Average | Average | Average | End of <br> period | Average | End of <br> period | Outlook |
| Yen / US Dollar | 119.41 | 118.05 | 103.79 | 100.19 | 117.71 | 114.15 | 105 |
| Yen / Euro | 157.26 | 157.33 | 158.34 | 158.19 | 161.99 | 166.66 | 152 |

