

QA during the Presentation of Financial Results for the First Three Months of FY2014

【Overall company】

Q1. Can you elaborate on the progress of the first quarter results as compared to the full-year forecast?

A1. The results in 1Q were as expected. We didn't change our full-year forecast.

【Glass】

Q1. Can you elaborate on the status of the architectural glass business in Europe?

A1. Shipments remained strong in all regions. The prices stayed almost flat as compared to the same period of the previous year in Western and Central Europe. But in Eastern Europe, the prices decreased significantly on the year-on-year basis. Earnings improved as compared to the same period of the previous year partly thanks to effects of restructuring measures taken in the region.

Q2. Can you elaborate on the status of the price hike of the architectural glass business in Europe?

A2. We already announced the price increase to our customers, and in 2Q, we hope the price increase will be made as expected.

【Electronics】

Q1. What are the trends for prices and shipments of LCD glass substrates on a quarter on quarter basis?

A1. In 1Q, shipments slightly decreased. The range of the price decline became larger.

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